

Disclosure

[per AS 37.13.110(b) and Article II, Sec. 10 APFC Bylaws]

File within 30 days of settlement/trade or 1st notification date, whichever is earlier

Name Carl F. Brady  
APFC Trustee / Employee

**CHANGE IN HOLDINGS FROM LAST DISCLOSURE**

**FIXED INCOME - A: Government, Agency, Corporate Securities; Certificates of Deposit**

Name of Owner	Relationship to You & Why you are reporting	Buy or Sell	Instrument Type, Security, Par Value, Coupon Rate, Maturity date	Trade/settlement date & date first notified of transaction if after trade/settlement date
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**FIXED INCOME - B: Money Market Funds**

Name of Owner	Relationship to You & *Why You are Reporting*	Buy/Sell/ Dividend/ Split	Name of Security; Number of Shares	Trade/settlement date & date first notified of transaction if after trade/settlement date
Brady & Co., Inc	self	buy	Wells Fargo Nat'l Tax Free MMFund \$17,491,091	3/31/04
Porterhouse	self	buy	Wells Fargo Nat'l Tax Free MMFund \$52,577	3/15/04

**STOCKS:**

Name of Owner	Relationship to You & *Why You are Reporting*	Buy/Sell/ Dividend/ Split	Name of Security; Number of Shares	Trade/settlement date & date first notified of transaction if after trade/settlement date
Carl F. Brady	self	buy	Marsh McLennan/63.28 shares through Employers Stock Inv. Plan	3/31/04

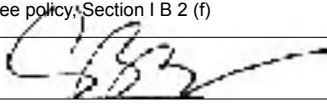
**INVESTMENT GRADE REAL ESTATE:**

Name of Owner	Relationship to You & *Why You are Reporting*	Buy/Sell/ Dividend/ Split	Property Type, Name & Address; Number of shares or % Interest	Trade/settlement date & date first notified of transaction if after trade/settlement date
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\* Examples of "Why You are Reporting" : Self, Household Member, Power of Attorney, Trustee or Custodian (investing for other individual or entity)

Participation in Investment Club  
(give name and location of Investment Club)

Contact with corporate officers and employees of companies invested in  
(see policy, Section I B 2 (f))



Discloser's Signature

4/15/04

Date

Received By: S. Lew 4/15/04

Compliance Officer Review: RD LOS 4/26/04

Dates Reported to Board: \_\_\_\_\_

If disclosing outside 30-day period requirement, please explain why on reverse side.

*nthly rpt memo*

*brd mtg*

Text from Anchorage Daily News  
MONEY Classified (Section F-1)  
Friday, October 17, 2003

# Insurance Broker agrees to sell

• **NOT DONE DEAL:** Brady & Co., state's biggest, signs letter of intent with Marsh.

By **RICHARD RICHTMYER**, Anchorage Daily News

Carl Brady Jr., chairman and chief executive of Alaska's largest insurance brokerage, has agreed to sell the company he founded 26 years ago to Marsh Inc., the world's leading risk and insurance services firm.

The two companies announced late Thursday that they had each signed a "letter of intent" for Marsh, a subsidiary of New York-based Marsh & McLennan Cos., to acquire Brady & Co. Inc., a commercial insurance brokerage in Anchorage.

Brady, 59, founded Brady & Co. in 1977, and he owns a 100 percent stake in the firm. With 80 employees and some \$390 million in revenue last year, Brady & Co. is one of the largest Alaskan-owned companies, according to a recent survey by Alaska Business Monthly magazine.

The company provides insurance services to businesses and governments throughout the state, including commercial lines insurance, employee benefits plans, professional liability and bonding.

For its part, Marsh – which has a small office on Denali Street in Anchorage – has roughly 38,000 employees and annual revenue of roughly \$5.9 billion. It does business in more than 100 countries.

Besides owning his company, Brady is current chairman of the Alaska Permanent Fund Corp., which oversees the state's 25 billion oil-wealth savings account. He also is chairman of Alaska Pacific University and sits on the boards of several Alaska firms.

Brady, an insurance executive in Anchorage since 1967, declined to discuss the specifics of his arrangement with Marsh, stressing that it is not yet a done deal. A letter of intent is not binding agreement, and the transaction still must go through a series of reviews before it is consummated, which Brady expects will happen within 45 days.

Once the deal is done, Brady & Co. will become part of Marsh and do business under that name, Brady said. He added, however, that the firm's senior management team, including himself and Charles Anderson, presi-

## **BRADY:** *Insurance brokerage agrees to sale deal*

*Continued from F-1*

dent and chief operating officer, as well as other top executives will continue to run it. "I don't have any plans to leave," he said.

Though the firm has focused its business on Alaska companies and governments, many of Brady & Co.'s clients have operations Outside, both in the Lower 48 and in foreign countries. By selling to Marsh, Brady said, he will be able to combine his company's strong presence in Alaska with access to an extensive network of global resources. "They are a global company with offices all over the world, which many of our customers may find necessary," he said. "I think it's going to be a very good transaction for all of us."

For its part, Marsh will gain important service benefits for its existing Alaska clients and provide a strong base for future growth, Peter F. Garvey, president of the firm's U.S. business, said in a statement.

Richard Lowell, head of Ribelin Lowell & Co., another Anchorage insurance brokerage, said it's too soon to speculate how Marsh's expansion will affect the industry. He also pointed out that there have been lots of mergers and acquisitions in the Alaska insurance industry. "With most of them it's been the other way - national firms have left Alaska. They were all here at one time," Lowell said. The national insurers' exodus began during the severe state recession in the late 1980s, he said.

Brady & Co. president Anderson took advantage of that exodus when he bought some of Marsh & McLennan's Alaska assets in 1992 and formed his own company, Anderson-Brunton. Anderson then sold his firm to Brady in 2001.

• Daily News reporter Richard Richtmyer can be reached at rrichtmyer@adn.com or 257-4344.

*Mr. Brady was elected chair, APFB, on September 25, 2003 and lost no time selling his company the following month to Marsh & Company, a subsidiary of global insurance, investment, and consulting giant, Marsh & McLennan, for \$85,000,000 or \$85 million. Boston based and scandal-ridden Putnam Investments, which has a contract to invest \$500,000,000 or \$500 million a year of Alaska Permanent Fund money, is also subsidiary of Marsh & McLennan.*

*12/2/05 C-1 ADN "Worldwide insurance firm Marsh Inc. moved its employee benefits division to its sister company, Mercer Health & Benefits. The employee benefits division of March's Anchorage office, formerly Brady & Co., is now a Mercer office. Jennifer Meyhoff will head the Mercer office."*